

**General Information**

One Hartwick Drive  
 Oneonta, NY 13820-4020  
 Phone: 607-431-4000

**Athletic Department Information**

**Director:** Dr. Kimberly Fierke  
 One Hartwick Drive  
 Binder PEC  
 Oneonta, NY 13820-4020

**Number of Full-time Undergraduates:** 1,352

**Men:** 540 -- 39.9%

**Women:** 812 -- 60.1%

**Reporting Year:** 7/1/2015 - 6/30/2016

**Reporting Official:** Judith Walsh

**Title:** Research Analyst

**Phone:** 607-431-4305

**Sanctioning Body:** NCAA Division III (with football)

***The Report on Athletic Program Participation Rates and Financial Support Data***

**ATHLETICS PARTICIPATION - MEN'S AND WOMEN'S TEAMS**

Enter the number of participants as of the first day of competition.

Varsity Team	Men's Teams	Women's Teams	2nd Team Participation	
			Men	Women
Basketball	16	12		2
Cross Country	6	8	1	
Equestrian		20		
Field Hockey		23		2
Football	111			
Lacrosse	23	17		4
Soccer	22	27		1
Swimming	19		1	
Swimming & Diving		20		
Swimming		19		
Diving		1		
Tennis	8	10	3	4
Volleyball		14		2
Water Polo		15		
Total Participants per Team	205	166		
Unduplicated Count of Participants	201	161		

## ATHLETICALLY RELATED STUDENT AID - MEN'S AND WOMEN'S TEAMS

	<b>Men's Soccer</b>	<b>Women's Water Polo</b>	<b>Total</b>
Amount of Aid	\$439,750	\$333,487	\$773,273
Ratio (percent)	57%	43%	100%

Hartwick College is Division I for Men's Soccer and Women's Water Polo. All other teams are Division III.

## RECRUITING EXPENSES - MEN'S AND WOMEN'S TEAMS

Recruiting expenses are all expenses an institution incurs attributable to recruiting activities. This includes, but is not limited to, expenses for lodging, meals, telephone use, and transportation (including vehicles used for recruiting purposes) for both recruits and personnel engaged in recruiting, and other expenses for official and unofficial visits, and all other expenses related to recruiting.

<b>RECRUITING EXPENDITURES</b>	<b>TOTAL</b>	<b>PERCENT OF TOTAL</b>
Men's Teams	\$ 51,350	59%
Women's Teams	\$ 35,305	41%
Total Recruiting Expenses	\$ 86,655	100%

## TOTAL REVENUES AND EXPENSES - MEN'S AND WOMEN'S TEAMS

At Hartwick these categories are the same. All revenues and expenses attributable to intercollegiate athletic activities. These expenses include appearance guarantees and options, athletically related student aid, contract services, equipment, fundraising activities, operating expenses, promotional activities, recruiting expenses, salaries and benefits, supplies, travel, and any other expenses attributable to intercollegiate athletic activities. For revenue: appearance guarantees, concessions, contributions from alumni and others, institutional support, program advertising and sales, royalties, signage and other sponsorships, student activity fees, ticket sales and any other attributable revenue.

Varsity Teams	Men's Teams	Women's Teams	Total
Basketball	\$160,476	\$138,723	\$299,199
Football	333,221		333,221
Cross Country	18,854	21,465	40,319
Equestrian		102,433	102,433
Field Hockey		140,902	140,902
Lacrosse	137,632	103,590	241,222
Soccer	681,565	106,851	788,416
Swimming	109,592		109,592
Swimming & Diving		124,301	124,301
Tennis	44,183	42,023	86,206
Volleyball		106,714	106,714
Water Polo		526,787	526,787
Total Rev. or Exp. - all Sports, Except Football and Basketball, Combined	991,826	1,275,066	2,266,892
Total Rev. or Exp. Men's and Women's Teams	1,485,523	1,413,789	2,899,312
Not Allocated by Gender/Sport			853,560
Grand Total Revenue or Expense			3,752,872

## OPERATING (GAME-DAY) EXPENSES

Operating expenses are all expenses an institution incurs attributable to home, away and neutral-site intercollegiate athletic contests (commonly known as "game-day expenses"), for (A) lodging, meals, transportation, uniforms, equipment for coaches/team members/support staff/others; and (B) officials.

Varsity Teams	Men's Teams			Women's Teams			Total Oper. Expense
	Participants	Operating Exp per Participant	By Team	Participants	Operating Exp per Participant	By Team	
Basketball	16	\$2,310	\$36,955	12	\$2,270	\$27,245	\$64,200
Football	111	679	75,382				75,382
Cross-Country	6	954	5,721	8	893	7,146	12,867
Equestrian				20	636	12,729	12,729
Field Hockey				23	1,199	27,581	27,581
Lacrosse	23	1,675	38,520	17	1,335	22,687	61,207
Soccer	22	5,552	122,146	27	883	23,838	145,984
Swimming	19	1,610	30,587				30,587
Swimming & Diving				20	1,814	36,285	36,285
Tennis	8	453	3,620	10	742	7,422	11,042
Volleyball				14	2,338	32,730	32,730
Water Polo				15	5,956	89,334	89,334
Total Operating Expenses Men's & Women's Teams	205		312,931	166		286,997	559,928

## VARSIITY HEAD COACHES

Varsity Teams	Male Head Coach				Female Head Coach			
	Full-time Coaching Duties	Part-time Coaching Duties	Full-time HC Employee	Part-time HC Employee	Full-time Coaching Duties	Part-time Coaching Duties	Full-time HC Employee	Part-time HC Employee
	<b>Men's teams</b>							
Basketball		1	1					
Football		1	1					
Cross Country		1	1					
Lacrosse		1	1					
Soccer		1	1					
Swimming		1	1					
Tennis					1	1		
Total		6	6		1	1		

### Women's Teams

Basketball					1	1		
Cross Country		1	1					
Equestrian					1	1		
Field Hockey					1	1		
Lacrosse					1	1		
Soccer		1	1					
Swimming & Diving		1	1					
Tennis					1	1		
Volleyball		1	1					
Water Polo		1	1					
Total		5	5		5	5		

## VARSITY ASSISTANT COACHES

### Male Assistant Coach

Varsity Teams	Full-time Coaching Duties	Part-time Coaching Duties	Full-time HC Employee	Part-time HC Employee
<b>Men's teams</b>				
Basketball		4	1	3
Football		6	4	2
Cross Country				
Lacrosse		1	1	
Soccer		1	1	
Swimming		2	1	1
Tennis		1	1	
Total		15	9	6

### Female Assistant Coach

Full-time Coaching Duties	Part-time Coaching Duties	Full-time HC Employee	Part-time HC Employee
	1		1
	1		1

### Women's Teams

Basketball		2	1	1
Cross Country				
Equestrian				
Field Hockey				
Lacrosse		1	1	
Soccer		2	1	1
Swimming & Diving		2	1	1
Tennis		1	1	
Volleyball				
Water Polo				
Total		8	5	3

	1	1	
	1		1
	1	1	
	1	1	
	4	3	1

## COACHES' SALARIES

### Head Coaches' Salaries-Men's & Women's Teams

	<u>Men's Teams</u>	<u>Women's Teams</u>
Average Annual Institutional Salary per Head Coach	\$ 35,691	\$ 29,047
Number of Head Coaches Included in Average	7	10
Number of Volunteer Head Coaches not Included in the Average	0	0
Average Annual Institutional Salary per Full-time equivalent (FTE)	67,524	50,081
Number of FTEs Included in Average	3.70	5.80

### Assistant Coaches' Salaries-Men's & Women's Teams

	<u>Men's Teams</u>	<u>Women's Teams</u>
Average Annual Institutional Salary per Assistant Coach	\$ 14,716	\$ 15,302
Number of Assistant Coaches Included in Average	12	9
Number of Volunteer Ass't. Coaches not Included in the Average	4	3
Average Annual Institutional Salary per Full-time equivalent (FTE)	28,345	27,379
Number of FTEs Included in Average	6.23	5.03