

General Information

One Hartwick Drive
 Oneonta, NY 13820-4020
 Phone: 607-431-4000

Athletic Department Information

Director: Dr. Kimberly Fierke
 One Hartwick Drive
 Binder PEC
 Oneonta, NY 13820-4020

Number of Full-time Undergraduates: 1,576

Men: 645 -- 40.9%

Women: 931 -- 59.1%

Reporting Year: 7/1/2013 - 6/30/2014

Reporting Official: Judith Walsh

Title: Research Analyst

Phone: 607-431-4305

Sanctioning Body: NCAA Division III (with football)

The Report on Athletic Program Participation Rates and Financial Support Data

ATHLETICS PARTICIPATION - MEN'S AND WOMEN'S TEAMS

Enter the number of participants as of the first day of competition.

Varsity Team	Men's Teams	Women's Teams	2nd team Participation	
			Men	Women
Basketball	22	16		1
Cross Country	10	12		
Equestrian		27		3
Field Hockey		27		2
Football	143		7	
Lacrosse	39	23	7	2
Soccer	24	17		
Swimming & Diving (combined)	28	28	2	
Tennis	9	13	2	1
Volleyball		15		3
Water Polo		15		
Total Participants per Team	275	193		
Unduplicated Count of Participants	266	186		

ATHLETICALLY RELATED STUDENT AID - MEN'S AND WOMEN'S TEAMS

	Men's Soccer	Women's Water Polo	Total
Amount of Aid	\$482,734	\$363,887	\$846,621
Ratio (percent)	57.0%	43.0%	100%

Hartwick College is Division I for Men's Soccer and Women's Water Polo. All other teams are Division III.

RECRUITING EXPENSES - MEN'S AND WOMEN'S TEAMS

Recruiting expenses are all expenses an institution incurs attributable to recruiting activities. This includes, but is not limited to, expenses for lodging, meals, telephone use, and transportation (including vehicles used for recruiting purposes) for both recruits and personnel engaged in recruiting, and other expenses for official and unofficial visits, and all other expenses related to recruiting.

RECRUITING EXPENDITURES	TOTAL	PERCENT OF TOTAL
Men's Teams	\$1,616,002	51.80%
Women's Teams	\$1,502,804	48.20%
Men's Soccer	734,742	23.60%
Women's Water Polo	537,857	17.20%
Other Men's Teams	881,260	28.30%
Other Women's Teams	964,947	30.90%
Total Recruiting Expenses	\$3,118,806	100.00%

TOTAL REVENUES AND EXPENSES - MEN'S AND WOMEN'S TEAMS

At Hartwick these categories are the same. All revenues and expenses attributable to intercollegiate athletic activities. These expenses include appearance guarantees and options, athletically related student aid, contract services, equipment, fundraising activities, operating expenses, promotional activities, recruiting expenses, salaries and benefits, supplies, travel, and any other expenses attributable to intercollegiate athletic activities. For revenue: appearance guarantees, concessions, contributions from alumni and others, institutional support, program advertising and sales, royalties, signage and other sponsorships, student activity fees, ticket sales and any other attributable revenue.

Varsity Teams	Men's Teams	Women's Teams	Total
Basketball	\$158,191	\$158,898	\$317,089
Football	362,571		362,571
Cross Country	20,661	24,792	45,453
Equestrian		118,108	118,108
Field Hockey		141,550	141,550
Lacrosse	179,575	98,631	278,206
Soccer	734,742	155,714	890,456
Swimming and Diving (combined)	116,114	119,826	235,940
Tennis	44,148	42,896	87,044
Volleyball		104,532	104,532
Water Polo		537,857	537,857
Total Rev. or Exp. - all Sports, Except Football and Basketball, Combined	1,095,240	1,343,906	2,439,146
Total Rev. or Exp. Men's and Women's Teams	1,616,002	1,502,804	3,118,806
Not Allocated by Gender/Sport			825,934
Grand Total Revenue or Expense			3,944,740

OPERATING (GAME-DAY) EXPENSES

Operating expenses are all expenses an institution incurs attributable to home, away and neutral-site intercollegiate athletic contests (commonly known as “game-day expenses”), for (A) lodging, meals, transportation, uniforms, equipment for coaches/team members/support staff/others; and (B) officials.

Varsity Teams	Men's Teams		Women's Teams		Total Operating Expenses
	Participants	By Team	Participants	By Team	
Basketball	22	\$42,285	16	\$30,838	\$73,123
Football	143	86,095			86,095
Cross Country	10	6,014	12	7,212	13,226
Equestrian			27	14,698	14,698
Field Hockey			27	37,096	37,096
Lacrosse	39	34,193	23	21,355	55,548
Soccer	24	97,014	17	23,019	120,033
Swimming and Diving (combined)	28	30,342	28	34,052	64,394
Tennis	9	5,139	13	8,138	13,277
Volleyball			15	26,220	26,220
Water Polo			15	83,675	83,675
Total Operating Expenses Men's and Women's Teams	275	\$301,082	193	\$286,303	\$587,385

VARSIITY HEAD COACHES

	Male Head Coach				Female Head Coach			
	Full-time Coaching Duties	Part-time Coaching Duties	Full-time HC Employee	Part-time HC Employee	Full-time Coaching Duties	Part-time Coaching Duties	Full-time HC Employee	Part-time HC Employee
Varsity Teams								
Men's teams								
Basketball		1	1					
Football		1	1					
Cross Country		1	1					
Lacrosse		1	1					
Soccer		1	1					
Swimming & Diving (combined)		1	1					
Tennis						1	1	

Women's Teams

Basketball						1	1	
Cross Country		1	1					
Equestrian						1	1	
Field Hockey						1	1	
Lacrosse						1	1	
Soccer		1	1					
Swimming & Diving (combined)		1	1					
Tennis						1	1	
Volleyball		1	1					
Water Polo		1	1					

VARSITY ASSISTANT COACHES

Male Assistant Coach

Varsity Teams	Full-time Coaching Duties	Part-time Coaching Duties	Full-time HC Employee	Part-time HC Employee or Volunteer
Men's Teams				
Basketball		3	1	2
Cross Country				
Football		6	4	2
Lacrosse		2	1	1
Soccer		1	1	
Swimming & Diving (combined)		2		2
Tennis		1	1	
Total		15	8	7

Female Assistant Coach

Full-time Coaching Duties	Part-time Coaching Duties	Full-time HC Employee	Part-time HC Employee or Volunteer
	1	1	
	2	1	1
	3	2	1

Women's Teams

Basketball		1		1
Cross Country				
Equestrian				
Field Hockey				
Lacrosse				
Soccer		1	1	
Swimming & Diving (combined)		2		2
Tennis		1	1	
Volleyball				
Water Polo				
Total		5	2	3

	1	1	
	1	1	
	1	1	
	1	1	
	1	1	
	1	1	
	1	1	
	7	7	

COACHES' SALARIES

Head Coaches' Salaries-Men's & Women's Teams

	<u>Men's Teams</u>	<u>Women's Teams</u>
<u>Average Annual Institutional Salary per Head Coach</u>	\$34,768	\$29,321
<u>Number of Head Coaches Included in Average</u>	7	10
<u>Number of Volunteer Head Coaches not Included in the Average</u>	0	0
<u>Average Annual Institutional Salary per Full-time equivalent (FTE)</u>	65,777	52,359
<u>Number of FTEs Included in Average</u>	3.70	5.60

Assistant Coaches' Salaries-Men's & Women's Teams

	<u>Men's Teams</u>	<u>Women's Teams</u>
<u>Average Annual Institutional Salary per Assistant Coach</u>	\$11,796	\$11,796
<u>Number of Assistant Coaches Included in Average</u>	13	9
<u>Number of Volunteer Ass't. Coaches not Included in the Average</u>	5	3
<u>Average Annual Institutional Salary per Full-time equivalent (FTE)</u>	34,460	21,023
<u>Number of FTEs Included in Average</u>	4.45	5.05